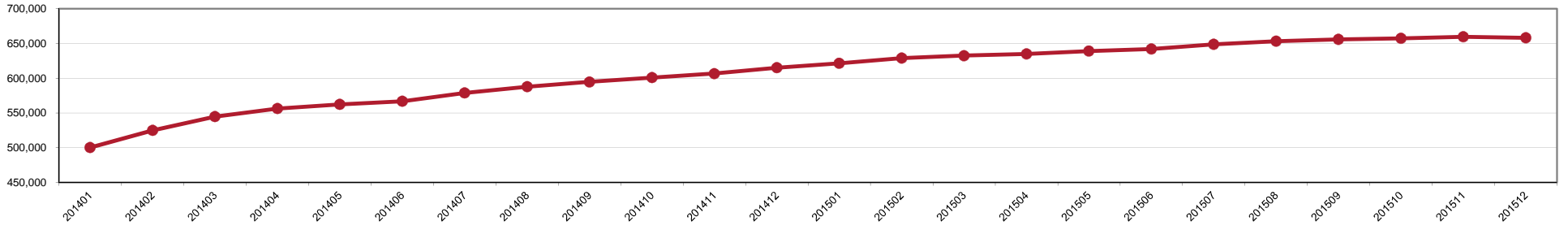


1. Total Centennial Care Monthly Enrollment

Centennial Care Managed Care Enrollment



2. Total Centennial Care Dollars and Member Months by Program

Aggregate Member Months by Program			
Population	Previous (12 mon)	Current (12 mon)	% Change
Physical Health	4,646,436	4,740,034	2%
Long Term Services and Supports	539,785	563,046	4%
Other Adult Group	1,653,207	2,427,381	47%
Total Member Months	6,839,428	7,730,461	13%

Aggregate Medical Costs by Program			
Programs	Previous (12 mon)	Current (12 mon)	% Change
Physical Health	\$ 1,269,206,269	\$ 1,306,385,778	3%
Long Term Services and Supports	\$ 782,231,451	\$ 820,415,168	5%
Other Adult Group Physical Health	\$ 635,995,023	\$ 953,762,583	50%
Behavioral Health - All Members	\$ 297,796,421	\$ 329,514,927	11%
Total Medical Costs	\$ 2,985,229,163	\$ 3,410,078,455	14%

Per Capita Medical Costs by Program (PMPM)			
Programs	Previous (12 mon)	Current (12 mon)	% Change
Physical Health	\$ 273.16	\$ 275.61	1%
Long Term Services and Supports	\$ 1,449.15	\$ 1,457.10	1%
Other Adult Group Physical Health	\$ 384.70	\$ 392.92	2%
Behavioral Health - All Members	\$ 43.54	\$ 42.63	-2%
Total	\$ 436.47	\$ 441.12	1%

Aggregate Non-Medical Costs			
Programs	Previous (12 mon)	Current (12 mon)	% Change
Admin, care coordination, Centennial Rewards	\$ 325,270,439	\$ 373,955,178	15%
NMMP Assessment	\$ 71,080,135	\$ 51,116,450	-28%
Premium Tax - Net of NMMP Offset	\$ 105,428,614	\$ 132,523,325	26%
Total Non-Medical Costs	\$ 501,779,189	\$ 557,594,953	11%

Estimated Total Centennial Care Costs			
Programs	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 2,985,229,163	\$ 3,410,078,455	14%
Non-Medical	\$ 501,779,189	\$ 557,594,953	11%
Total	\$ 3,487,008,352	\$ 3,967,673,409	14%

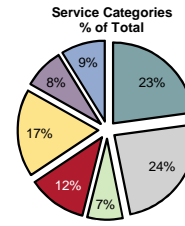
3. Total Program Medical/Pharmacy Dollars

Aggregate Costs by Service Categories			
Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Acute Inpatient	\$ 682,196,627	\$ 730,904,998	7%
Acute Outp/Phy	\$ 716,663,825	\$ 821,804,256	15%
Nursing Facility	\$ 211,376,223	\$ 210,071,608	-1%
Community Benefit/PCO	\$ 350,060,122	\$ 366,365,818	5%
Other Services	\$ 523,218,050	\$ 676,536,382	29%
Behavioral Health	\$ 239,946,244	\$ 264,354,140	10%
Pharmacy (All)	\$ 261,768,072	\$ 340,041,254	30%
Total Costs	\$ 2,985,229,163	\$ 3,410,078,455	14%

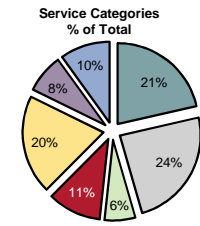
Per Capita Medical Costs by Program (PMPM)			
Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Acute Inpatient	\$ 99.74	\$ 94.55	-5.2%
Acute Outp/Phy	\$ 104.78	\$ 106.31	1.5%
Nursing Facility	\$ 30.91	\$ 27.17	-12.1%
Community Benefit/PCO	\$ 51.18	\$ 47.39	-7.4%
Other Services	\$ 76.50	\$ 87.52	14.4%
Behavioral Health	\$ 35.08	\$ 34.20	-2.5%
Pharmacy (All)	\$ 38.27	\$ 43.99	14.9%
Total	\$ 436.47	\$ 441.12	1.1%

* Per capita not normalized for case mix changes between periods.

Previous (12 mo.) service distribution

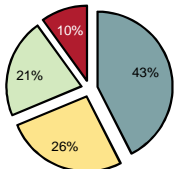


Current (12 mo) service distribution

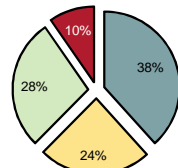


Centennial Care Medical Expenditures

Previous (Jan - Dec 2014)

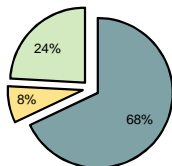


Current (Jan - Dec 2015)

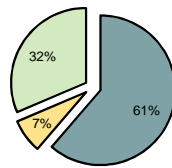


Centennial Care Member Months

Previous (Jan - Dec 2014)



Current (Jan - Dec 2015)



*See above for legend.

*See above for legend.

4. Notes

- Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.
- Other Adult Group continues to see enrollment growth. Dollar comparisons between previous and current periods reflect this significant change in enrollment.
- Other Services includes, but is not limited to, the following services emergency department utilization, emergent transportation, non-emergent transportation, vision, and dental.

State of New Mexico - All MCOs

Total Population (TANF, Aged, Blind, Disabled, CYFD, Pregnant Women)

Physical Health Utilization and Cost Review

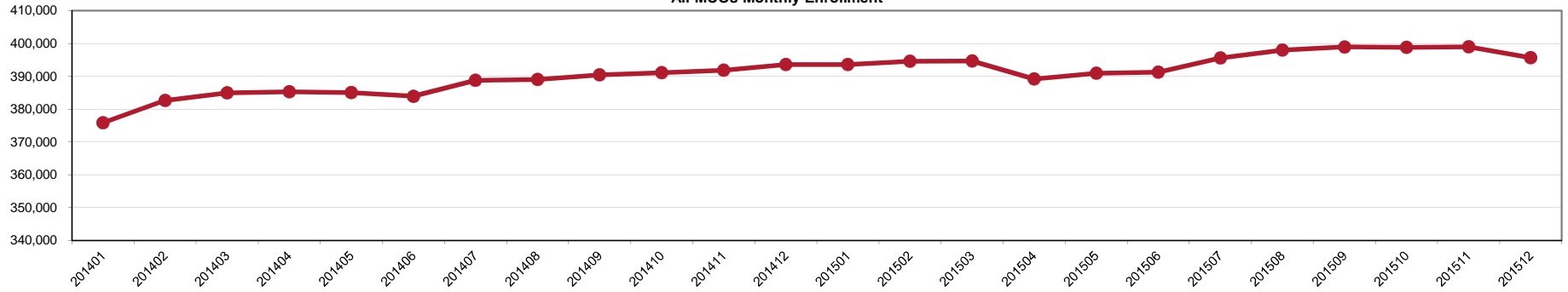
Reported Encounters for Enrolled Members as of: December 31, 2015

Previous Period: January 1, 2014 to December 31, 2014

Current Period: January 1, 2015 to December 31, 2015

1. Total Population Monthly Enrollment

All MCOs Monthly Enrollment



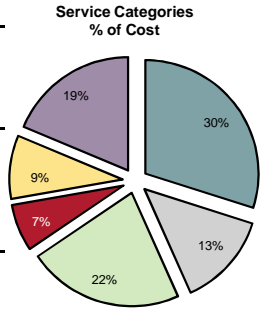
2. Total Population Medical/Pharmacy Dollars

Aggregate Annual Costs

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 1,162,729,287	\$ 1,188,104,760	2%
Pharmacy	\$ 106,476,982	\$ 118,281,017	11%
Total	\$ 1,269,206,269	\$ 1,306,385,778	3%

Aggregate Costs by Service Categories

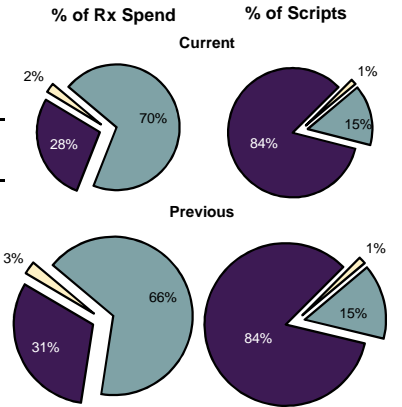
Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Inpatient (IP)	\$ 421,979,521	\$ 390,600,854	-7%
Outpatient (OP)	\$ 164,129,916	\$ 175,170,199	7%
Physician (PH)	\$ 284,021,045	\$ 290,446,384	2%
Emergency Department (ED)	\$ 79,682,881	\$ 87,490,495	10%
Pharmacy (RX)	\$ 106,476,982	\$ 118,281,017	11%
Other (OTH)	\$ 212,915,924	\$ 244,396,829	15%
Total Population Costs	\$ 1,269,206,269	\$ 1,306,385,778	3%
Per Capita Cost (PMPM)	\$ 273.16	\$ 275.61	1%
Total Member Months	4,646,436	4,740,034	2%



3. Retail Pharmacy Usage (Definitions in Glossary)

Total Generic / Brand Rx

	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 70,632,633	\$ 82,645,239	17%
Generic	\$ 33,044,361	\$ 32,737,363	-1%
Other Rx	\$ 2,799,989	\$ 2,898,415	4%
Total	\$106,476,982	\$118,281,017	11%

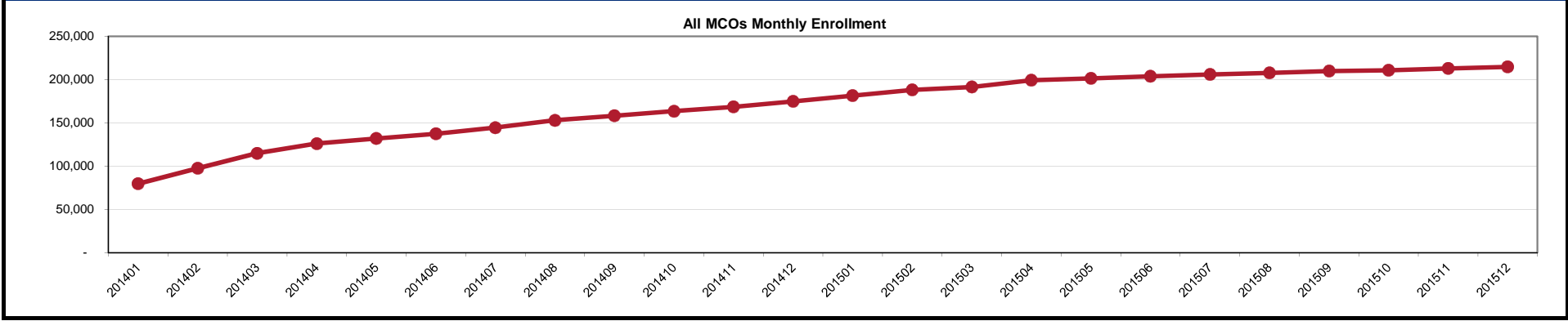


* "Other Rx" represents supplies such as diabetic test strips.

4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.

1. Total Population Monthly Enrollment



2. Total Population Medical/Pharmacy Dollars

Aggregate Annual Costs			
	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 560,804,245	\$ 822,488,273	47%
Pharmacy	\$ 75,190,777	\$ 131,274,309	75%
Total	\$ 635,995,023	\$ 953,762,583	50%

Aggregate Costs by Service Categories			
Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Inpatient (IP)	\$ 201,114,418	\$ 273,719,805	36%
Outpatient (OP)	\$ 110,968,302	\$ 163,424,782	47%
Physician (PH)	\$ 111,625,255	\$ 145,422,171	30%
Emergency Department (ED)	\$ 44,863,503	\$ 66,138,265	47%
Pharmacy (RX)	\$ 75,190,777	\$ 131,274,309	75%
Other (OTH)	\$ 92,232,768	\$ 173,783,250	88%
Total Population Costs	\$ 635,995,023	\$ 953,762,583	50%

Service Categories % of Cost			
Inpatient (IP)	29%		
Outpatient (OP)	17%		
Physician (PH)	15%		
Emergency Department (ED)	7%		
Pharmacy (RX)	14%		
Other (OTH)	18%		

Per Capita Cost (PMPM)			
	Previous (12 mon)	Current (12 mon)	% Change
Per Capita Cost (PMPM)	\$ 384.70	\$ 392.92	2%

Total Member Months			
	Previous (12 mon)	Current (12 mon)	% Change
Total Member Months	1,653,207	2,427,381	47%

3. Retail Pharmacy Usage (Definitions in Glossary)

Total Generic / Brand Rx			
	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 54,588,119	\$ 99,973,603	83%
Generic	\$ 18,599,979	\$ 28,065,382	51%
Other Rx	\$ 2,002,679	\$ 3,235,324	62%
Total	\$ 75,190,777	\$ 131,274,309	75%

% of Rx Spend

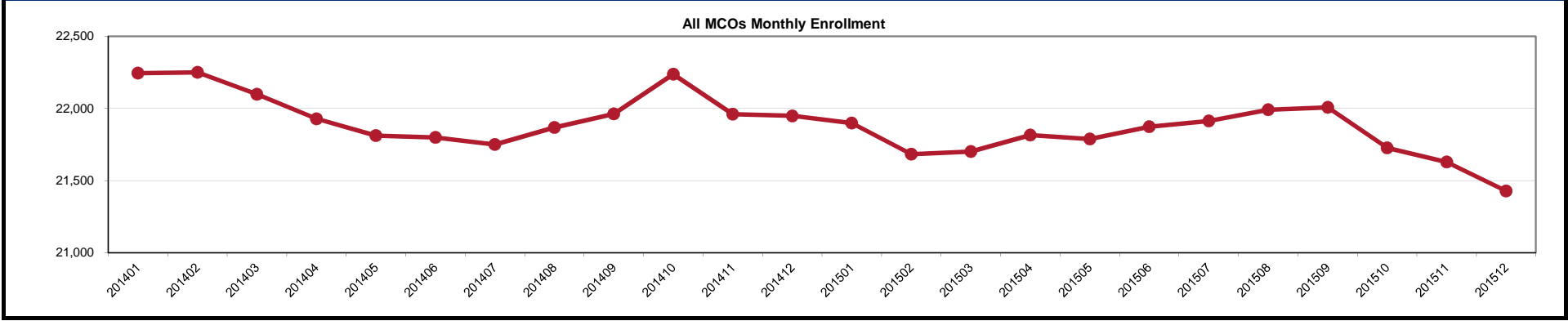
% of Scripts

* "Other Rx" represents supplies such as diabetic strips.

4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.

1. Total Population Monthly Enrollment



2. Total Population Medical/Pharmacy Dollars

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 37,576,651	\$ 46,970,913	25%
Pharmacy	\$ 554,569	\$ 301,079	-46%
Total	\$ 38,131,220	\$ 47,271,991	24%

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Inpatient (IP)	\$ 5,631,500	\$ 6,474,649	15%
Outpatient (OP)	\$ 7,025,425	\$ 6,826,893	-3%
Physician (PH)	\$ 4,600,633	\$ 5,625,933	22%
Emergency Department (ED)	\$ 1,608,208	\$ 1,575,871	-2%
Pharmacy (RX)	\$ 554,569	\$ 301,079	-46%
Other (OTH)	\$ 18,710,886	\$ 26,467,567	41%
Total Population Costs	\$ 38,131,220	\$ 47,271,991	24%

Per Capita Cost (PMPM)	Previous (12 mon)	Current (12 mon)	% Change
	\$ 150.63	\$ 180.80	20%

Total Member Months	Previous (12 mon)	Current (12 mon)	% Change
	253,139	261,457	3%

3. Retail Pharmacy Usage (Definitions in Glossary)

	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 337,083	\$ 183,163	-46%
Generic	\$ 184,342	\$ 91,894	-50%
Other Rx	\$ 33,144	\$ 26,022	-21%
Total	\$ 554,569	\$ 301,079	-46%

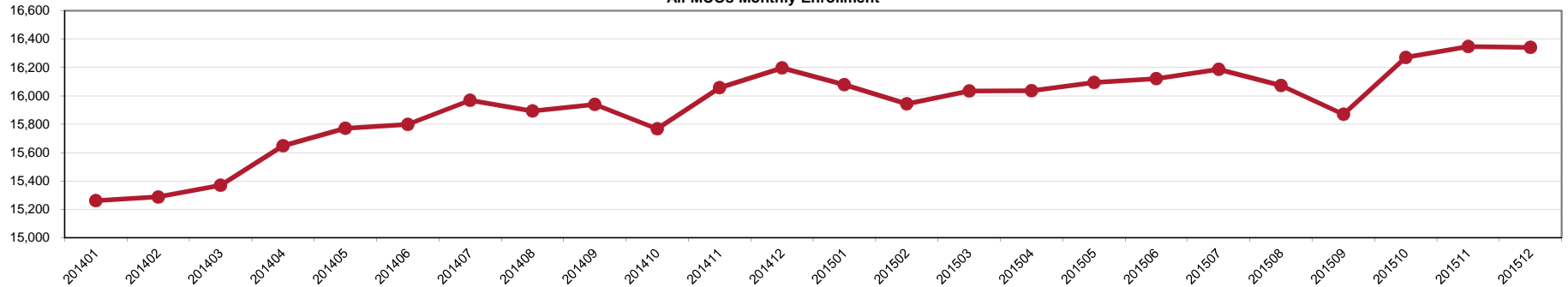
* "Other Rx" represents supplies such as diabetic strips.

4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.

1. Total Population Monthly Enrollment

All MCOs Monthly Enrollment



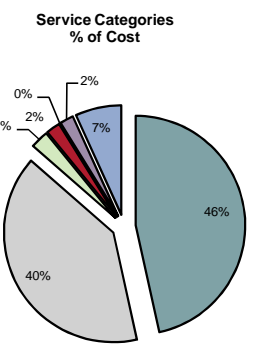
2. Total Population Medical/Pharmacy Dollars

Aggregate Annual Costs

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 453,996,716	\$ 461,148,032	2%
Pharmacy	\$ 634,708	\$ 244,755	-61%
Total	\$ 454,631,424	\$ 461,392,787	1%

Aggregate Costs by Service Categories

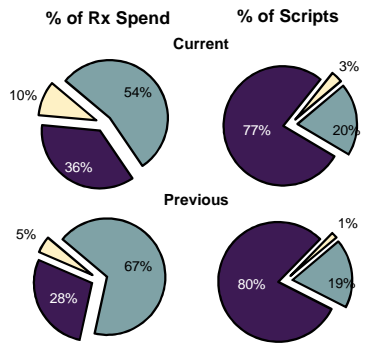
Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Personal Care (PCO)	\$ 209,628,625	\$ 214,743,645	2%
Nursing Facility (NF)	\$ 184,335,368	\$ 184,066,688	0%
Inpatient (IP)	\$ 9,813,474	\$ 12,143,777	24%
Outpatient (OP)	\$ 10,420,290	\$ 9,570,274	-8%
Pharmacy (RX)	\$ 634,708	\$ 244,755	-61%
HCBS	\$ 8,616,912	\$ 9,281,310	8%
Other (OTH)	\$ 31,182,048	\$ 31,342,338	1%
Total Population Costs	\$ 454,631,424	\$ 461,392,787	1%
Per Capita Cost (PMPM)	\$ 2,356.23	\$ 2,385.69	1%
Total Member Months	192,949	193,400	0%



3. Retail Pharmacy Usage (Definitions in Glossary)

Total Generic / Brand Rx

	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 427,270	\$ 133,037	-69%
Generic	\$ 178,096	\$ 88,065	-51%
Other Rx	\$ 29,342	\$ 23,652	-19%
Total	\$ 634,708	\$ 244,755	-61%

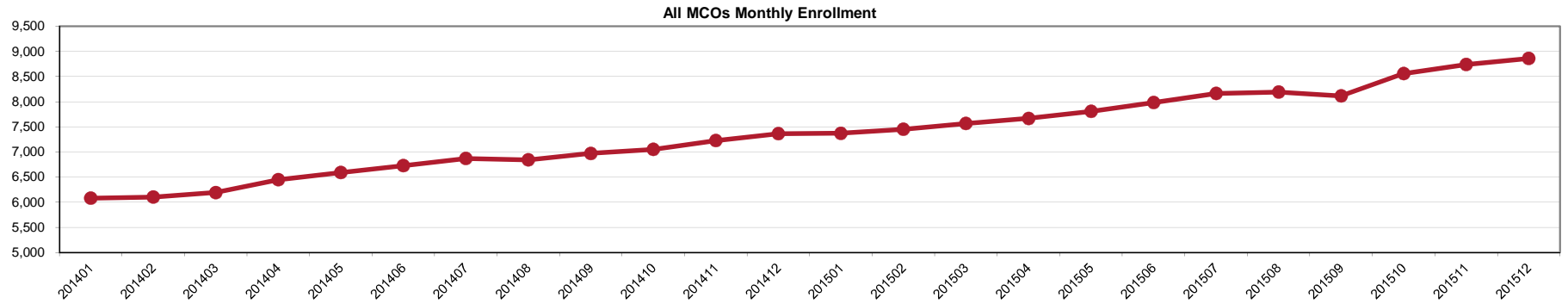


* "Other Rx" represents supplies such as diabetic test strips.

4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.

1. Total Population Monthly Enrollment



2. Total Population Medical/Pharmacy Dollars

Aggregate Annual Costs			
	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 233,826,414	\$ 244,501,703	5%
Pharmacy	\$ 20,395,002	\$ 24,276,623	19%
Total	\$ 254,221,416	\$ 268,778,326	6%

Aggregate Costs by Service Categories			
Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Personal Care (PCO)	\$ 100,586,624	\$ 101,081,953	0%
Nursing Facility (NF)	\$ 26,518,386	\$ 25,664,538	-3%
Inpatient (IP)	\$ 41,822,108	\$ 45,708,235	9%
Outpatient (OP)	\$ 22,912,058	\$ 24,362,296	6%
Pharmacy (RX)	\$ 20,395,002	\$ 24,276,623	19%
HCBS	\$ 3,328,030	\$ 5,038,141	51%
Other (OTH)	\$ 38,659,208	\$ 42,646,540	10%
Total Population Costs	\$ 254,221,416	\$ 268,778,326	6%

Service Categories % of Cost			
Personal Care (PCO)	16%		
Nursing Facility (NF)	2%		
Inpatient (IP)	9%		
Outpatient (OP)	9%		
Pharmacy (RX)	17%		
HCBS	9%		
Other (OTH)	38%		

Per Capita Cost (PMPM)			
	Previous (12 mon)	Current (12 mon)	% Change
Per Capita Cost (PMPM)	\$ 3,080.54	\$ 2,786.25	-10%

Total Member Months			
	Previous (12 mon)	Current (12 mon)	% Change
Total Member Months	82,525	96,466	17%

3. Retail Pharmacy Usage (Definitions in Glossary)

Total Generic / Brand Rx			
	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 14,695,400	\$ 18,049,903	23%
Generic	\$ 5,095,987	\$ 5,378,889	6%
Other Rx	\$ 603,614	\$ 847,831	40%
Total	\$ 20,395,002	\$ 24,276,623	19%

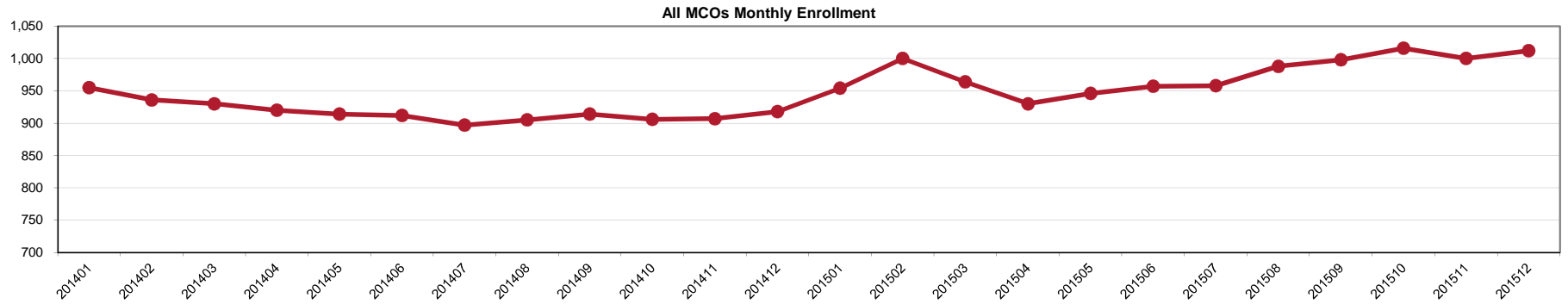
% of Rx Spend		% of Scripts	
Current	Previous	Current	Previous
Brand: 74%	Brand: 72%	Brand: 13%	Brand: 14%
Generic: 22%	Generic: 25%	Generic: 82%	Generic: 84%
Other Rx: 4%	Other Rx: 3%	Other Rx: 5%	Other Rx: 2%

* "Other Rx" represents supplies such as diabetic test strips.

4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.

1. Total Population Monthly Enrollment



2. Total Population Medical/Pharmacy Dollars

Aggregate Annual Costs

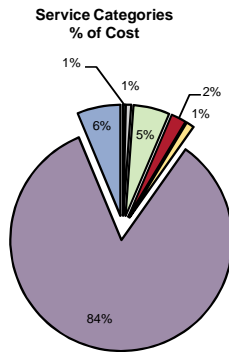
	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 34,581,533	\$ 42,469,379	23%
Pharmacy	\$ 665,858	\$ 502,684	-25%
Total	\$ 35,247,391	\$ 42,972,064	22%

Aggregate Costs by Service Categories

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Personal Care (PCO)	\$ 148,182	\$ 155,655	5%
Nursing Facility (NF)	\$ 522,470	\$ 340,382	-35%
Inpatient (IP)	\$ 1,835,606	\$ 2,257,678	23%
Outpatient (OP)	\$ 960,903	\$ 955,324	-1%
Pharmacy (RX)	\$ 665,858	\$ 502,684	-25%
HCBS	\$ 27,751,749	\$ 36,065,113	30%
Other (OTH)	\$ 3,362,624	\$ 2,695,228	-20%
Total Population Costs	\$ 35,247,391	\$ 42,972,064	22%

Per Capita Cost (PMPM) \$ 3,154.98 \$ 3,665.62 16%

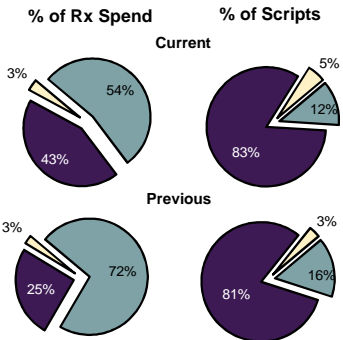
Total Member Months 11,172 11,723 5%



3. Retail Pharmacy Usage (Definitions in Glossary)

Total Generic / Brand Rx

	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 481,176	\$ 269,396	-44%
Generic	\$ 168,817	\$ 217,129	29%
Other Rx	\$ 15,865	\$ 16,159	2%
Total	\$ 665,858	\$ 502,684	-25%



* "Other Rx" represents supplies such as diabetic test strips.

4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.

State of New Mexico - All MCOs

Total Population (Physical Health, Long Term Services and Support, and Other Adult Group)

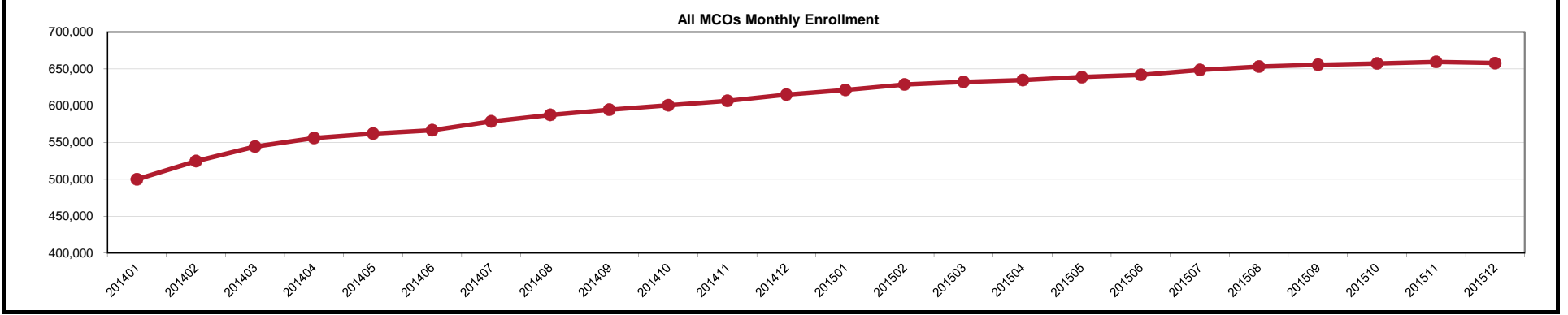
Behavioral Health Utilization and Cost Review

Reported Encounters for Enrolled Members as of: December 31, 2015

Previous Period: January 1, 2014 to December 31, 2014

Current Period: January 1, 2015 to December 31, 2015

1. Total Population Monthly Enrollment



2. Total Population Medical/Pharmacy Dollars

Aggregate Annual Costs			
	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 239,946,244	\$ 264,354,140	10%
Pharmacy	\$ 57,850,177	\$ 65,160,787	13%
Total	\$ 297,796,421	\$ 329,514,927	11%

Aggregate Costs by Service Categories			
Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Outpatient/Clinic (OP/CL)	\$ 94,897,672	\$ 106,694,412	12%
Pharmacy (RX)	\$ 57,850,177	\$ 65,160,787	13%
Res. Treatment Ctr. (RTC)	\$ 63,861,578	\$ 74,686,423	17%
Behavioral Health Prov (BHP)	\$ 21,692,405	\$ 22,056,564	2%
Core Service Agencies (CSA)	\$ 21,741,278	\$ 19,806,566	-9%
Inpatient (IP)	\$ 24,954,763	\$ 29,088,744	17%
Other (OTH)	\$ 12,798,548	\$ 12,021,432	-6%
Total Population Costs	\$ 297,796,421	\$ 329,514,927	11%

Services Categories % of Cost			
Outpatient/Clinic (OP/CL)	32%		
Pharmacy (RX)	20%		
Res. Treatment Ctr. (RTC)	23%		
Behavioral Health Prov (BHP)	7%		
Core Service Agencies (CSA)	6%		
Inpatient (IP)	9%		
Other (OTH)	8%		

Per Capita Cost (PMPM)			
	Previous (12 mon)	Current (12 mon)	% Change
Per Capita Cost (PMPM)	\$ 43.54	\$ 42.63	-2%

Total Member Months			
	Previous (12 mon)	Current (12 mon)	% Change
Total Member Months	6,839,428	7,730,461	13%

3. Retail Pharmacy Usage (Definitions in Glossary)

Total Generic / Brand Rx			
	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 29,446,317	\$ 24,386,261	-17%
Generic	\$ 28,403,860	\$ 40,774,525	44%
Total	\$ 57,850,177	\$ 65,160,787	13%

% of Rx Spend		% of Scripts	
Current	Previous	Current	Previous
Brand: 37%	Brand: 51%	Brand: 4%	Brand: 6%
Generic: 63%	Generic: 49%	Generic: 96%	Generic: 94%

4. Notes

1. Data reflects medical and pharmacy expenditures only. The data relies on financial statements submitted by the managed care organizations. The expenditures exclude Indian Health Services, Tribal 638 and non-state plan services. Values are based on information currently available and subject to change as new information becomes available.